

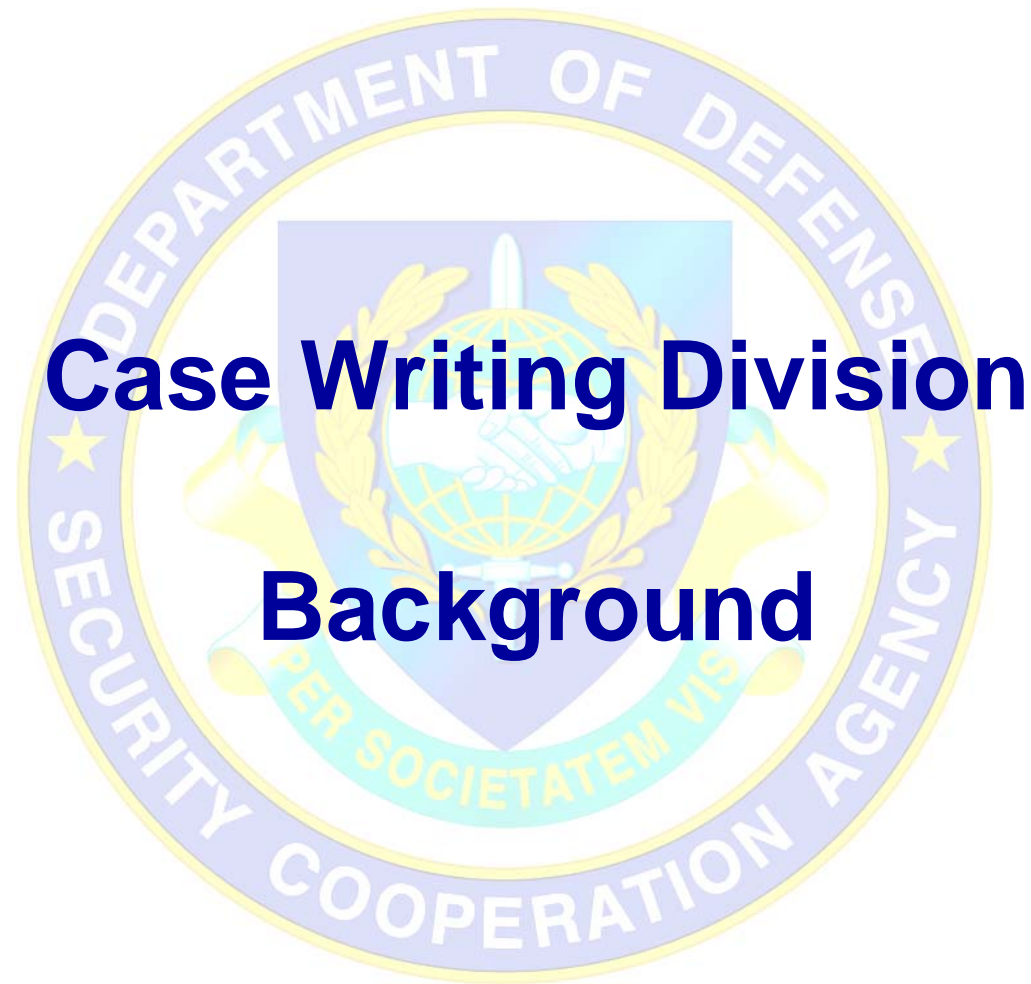
January 2007



Briefing Topics



- **CWD Background.**
- **Current LOA Process**
- **LOA Preparation Changes**
- **FMS Customer Impact**



January 2007



Case-Writing Concerns



- **Case-writing consumes over \$3,000,000 annually in salaries alone – difficult with our diminishing resources**
- **Duplication of capabilities at different locations at different pay levels**
- **Difficulty with standardization of FMS case-writing across Implementing Agencies**
- **LOA document metrics for timeliness not achieved**
- **Extensive re-work of documents**
- **Inability to handle ebbs and flows in workload across Implementing Agencies**
- **Variation in documentation provided to DSCA by Implementing Agencies**
- **Lack of standardized functional training**
- **Inconsistent DSAMS use.**



Consolidated Case-Writing

(Goals)



- **Goals**
 - **Save resources**
 - **Improve timeliness**
 - **Improve quality**
 - **Standardize policy implementation**
 - **Surge capability with pooled resources**
 - **Standardize training to a targeted audience**
 - **Optimize full potential of DSAMS case development functionality**
 - **Allow DoD “purple” prioritization of documents**
 - **Improve accuracy and consistency of reporting and metrics**



Case Writing Myths

MYTH:

- CWD Process radically alters the LOR submission, LOA processing and LOA Implementation / Execution Process

TRUTHS:

- CWD process does NOT alter the “Front-End” LOR submission process.
- CWD process does NOT alter “Tail-End” Offer, Acceptance, Implementation or case execution processes.
- CWD process ONLY affects “Mid-Cycle” LOA preparation/completion and Counter-signature process.



Case Writing Myths

MYTH:

- SVC / IA's no longer "Write" cases!

TRUTH:

- LOA preparation process is a continuum – Svc/IA LOA development and input of "Front-End" LOAD is as much a part of "writing" as is CWD compilation, writing and completion of the LOA.

MYTH:

- Customer Processes are Changed as a Result of the CWD process.

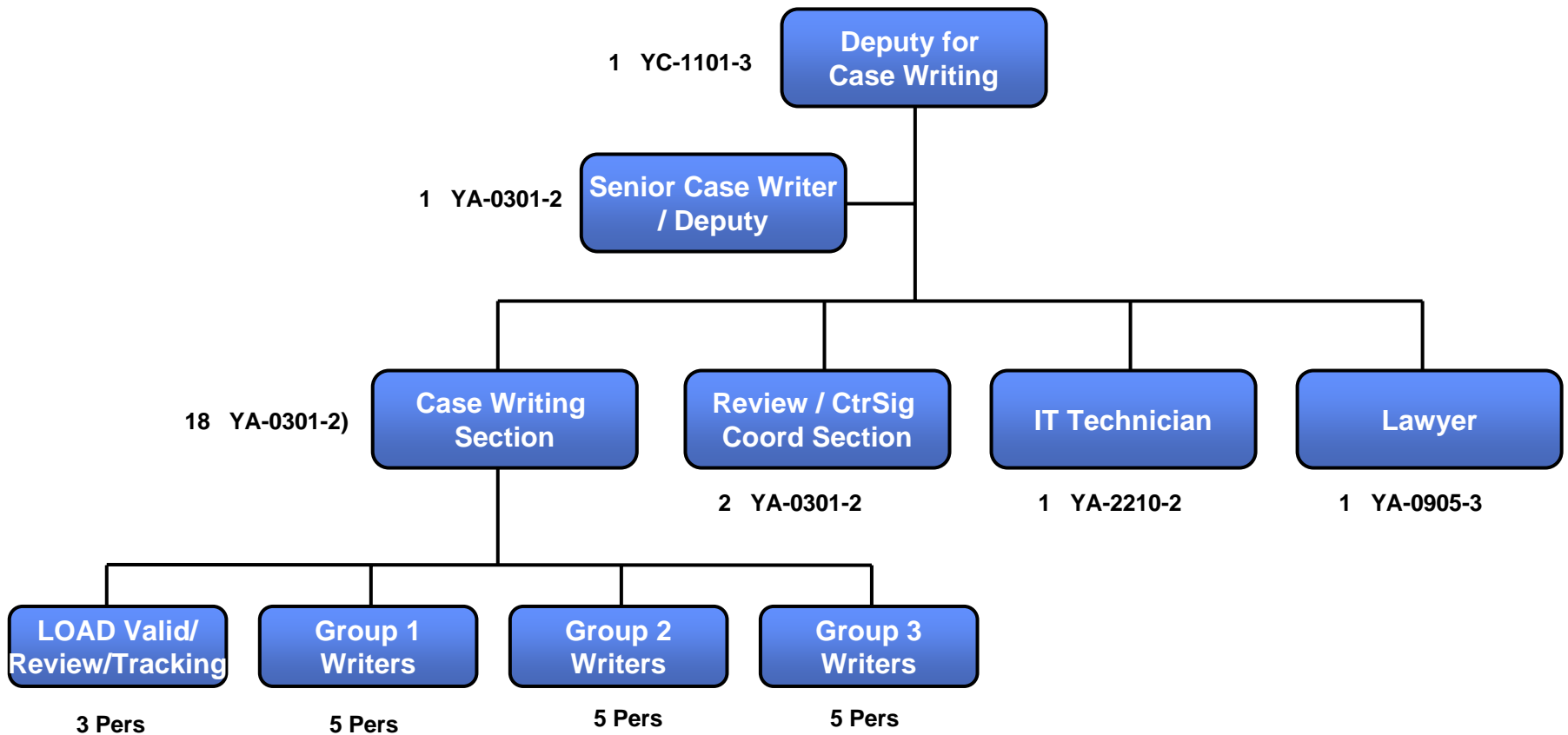
TRUTH:

- Customer continues to submit LOR's thru existing channels and continues to interface with all offices with whom they currently deal.



Case Writing Division Organization

(24 Personnel)



The seal of the Department of Defense Security Cooperation Agency is a circular emblem. It features a central shield with a blue background, containing a white globe with a yellow grid and a white torch. The shield is flanked by two yellow laurel branches. Above the shield is a yellow banner with the Latin motto "PER SOCIETATEM VIS". The outer ring of the seal is blue with the text "DEPARTMENT OF DEFENSE" at the top and "SECURITY COOPERATION AGENCY" at the bottom, separated by two yellow stars.

Case Writing Division

LOA Preparation Process

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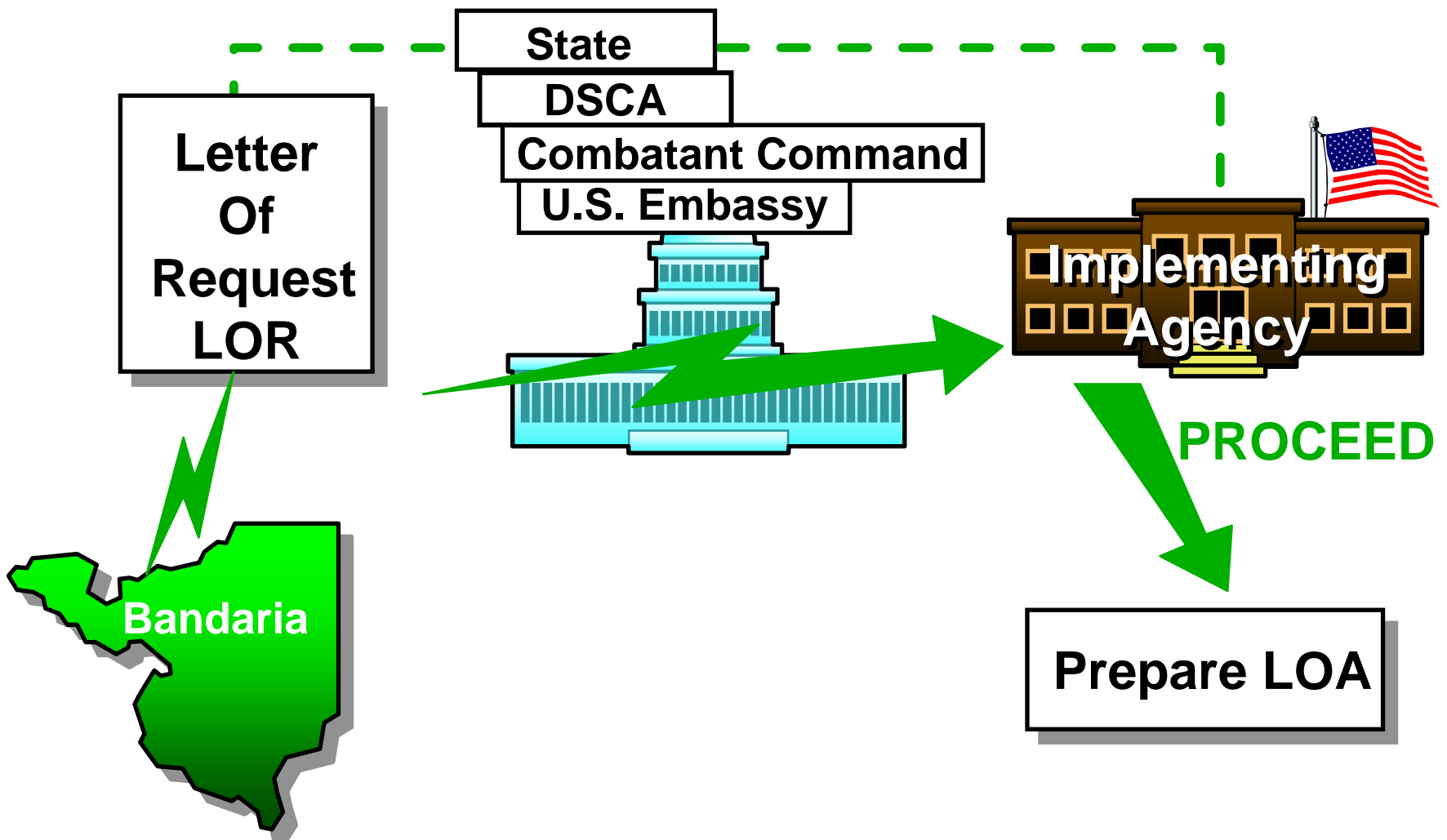
Current LOA Process



- LOR is received by the Service / IA by whatever channel it is transmitted.
- Service/IA tasks appropriate command or office with preparation of a complete LOA.
- After appropriate Service/IA review/staffing, LOA is forwarded to DSCA-DBO for DSCA review under Electronic Countersignature process and Counter-signature coordination.
- DBO conducts appropriate DSCA review coordination, State List coordination, and counter-signature.

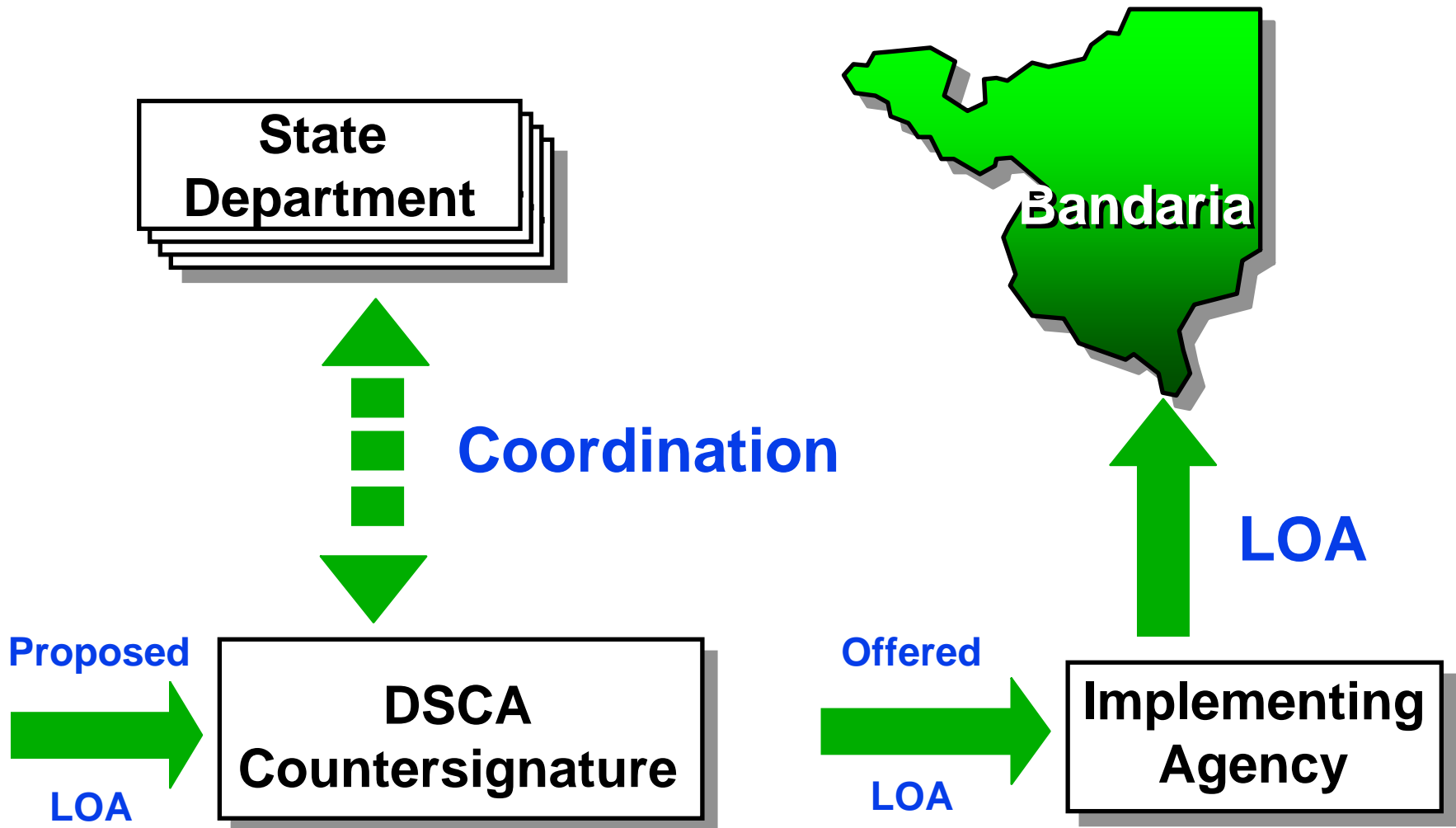


LOA Initiation Process



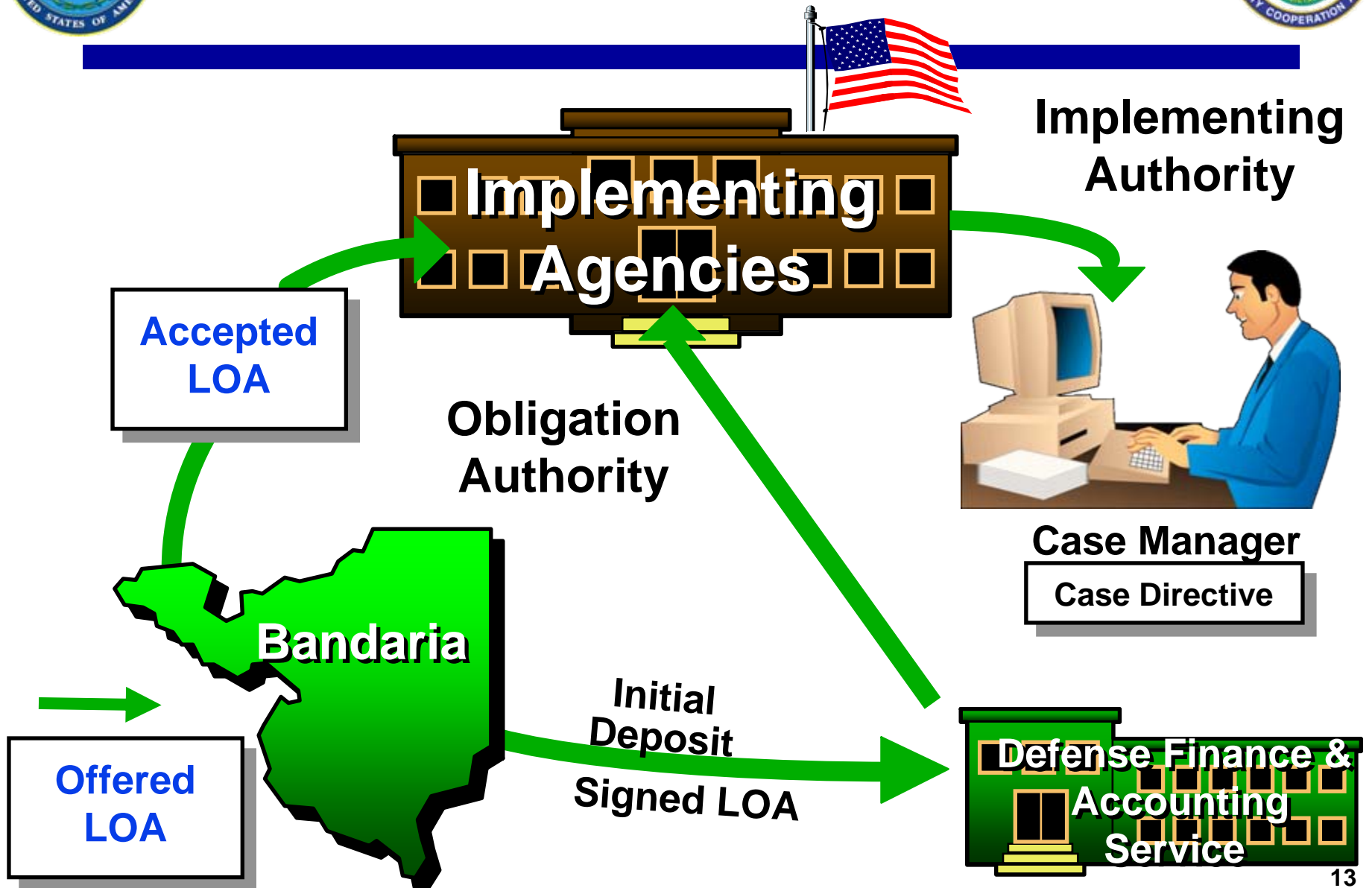


Final Review





Acceptance and Implementation





LOA Preparation Changes

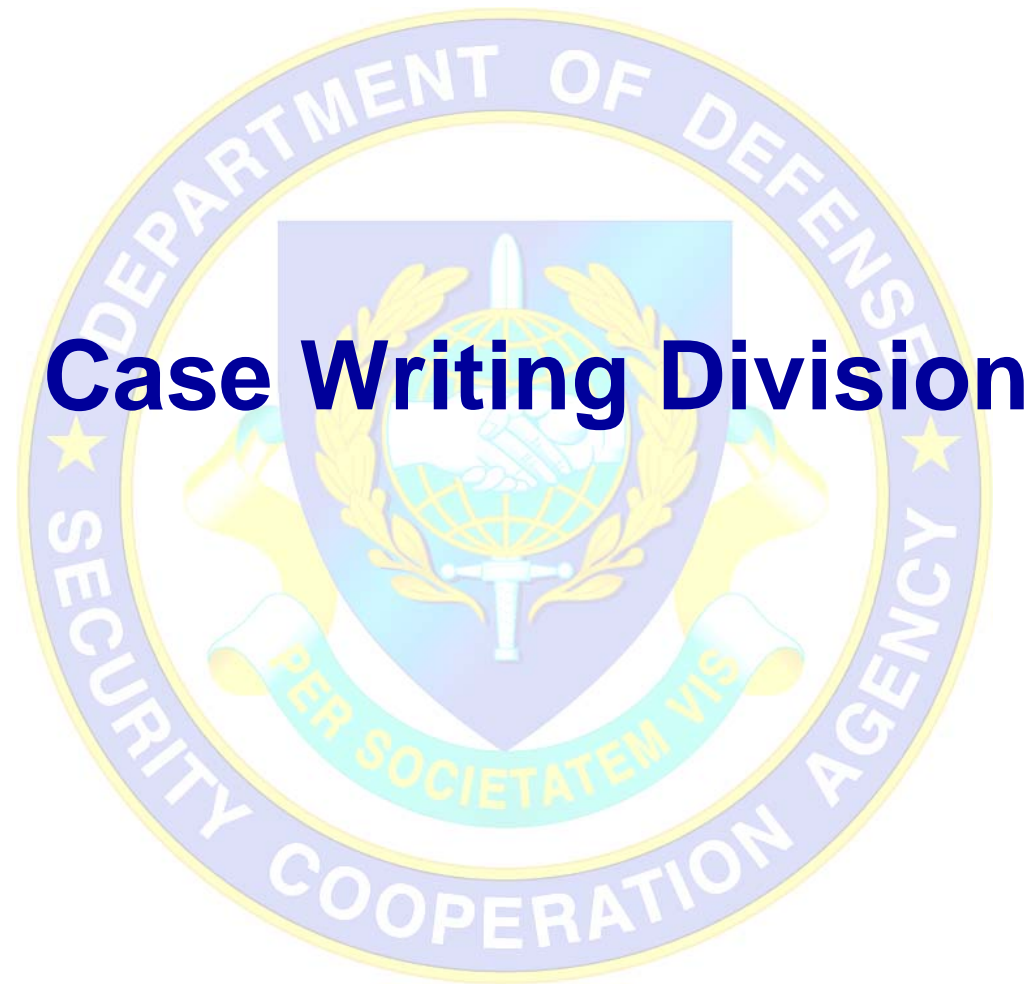


- **Services / IA's retain major responsibilities for development of case scope, structure, and pricing (80-90+% of LOA prep time!!).**
- **CWD assumes responsibility for writing, assembly and preparation of the final case.**
- **CWD has responsibility for obtaining Implementing Agency final coordination, DSCA coordination, State-list coordination and executing DSCA countersignature.**



Impact for FMS Customer

- **NO CHANGE** in process OR procedures for FMS customers – Changes are **INTERNAL** to DSCA and Services.
- FMS customer continues to interact with SAO, DSCA, USASAC, SAF/IA, AFSAC, Navy IPO, etc as before.
- LOR's continue to be forwarded and processed as in the past.
- Services and Project Offices develop P&A data and manage program development as in the past.
- LOA and Amendment processing times should improve as process is implemented.
- FMS customer should see more standardization of LOA format, structure and notes – less difference between cases prepared by different Services.
- Current Case Prep metrics remain in place – Goal to prepare 80% of LOA's within 120 days.



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